

# FUN-TEES, INC.

TO: VICKY STRYCHACK- PHILIP MORRIS

FROM: LARRY L. MARTIN *llm*

RE: BUCKS SWEATSUIT PROGRAM

DATE: 4-5-91

I HAVE RECEIVED YOUR MESSAGE THAT THE REQUISITION FOR THE SWEATSUITS HAD BEEN APPROVED. HOWEVER, THERE ARE A NUMBER OF ISSUES THAT NEED TO BE RESOLVED IN ORDER FOR US TO BEGIN PRODUCTION:

1. WHAT QUANTITY WILL YOU ORDER AND WHAT WILL BE THE REQUIRED SHIP DATES?

2. I UNDERSTAND THAT WE HAVE AGREED ON THE SPEC OF THE TOP, BUT THAT YOU ARE NOT CERTAIN OF THE FINAL SPEC FOR THE BOTTOM, PARTICULARLY WITH RESPECT TO THE INSEAM AND OUTSEAM MEASUREMENTS.

3. WE WERE CONTACTED BY GENE TALBOT RE: A PLANT VISIT. HE IS TO VISIT OUR PLANT ON TUESDAY 4/9 OR WEDNESDAY 4/10.

4. START SHIP DATES WILL HAVE TO BE DETERMINED AT THE TIME YOU ARE ABLE TO GIVE US A FIRM COMMITMENT. AS WE HAVE PREVIOUSLY QUOTED THE FIRST GOODS WILL BE AVAILABLE 12 WEEKS FROM ORDER CONFIRMATION. KEEP IN MIND THAT OUR PLANT WILL CLOSE ON JUNE 28 AND REOPEN JULY 8.

5. I WILL BE OUT OF TOWN DURING THE WEEK OF APRIL 8. LEWIS REID, PRESIDENT OF FUN-TEES, WILL BE AVAILABLE TO RESOLVE THESE MATTERS AND OTHERS DURING MY ABSENCE.

6. IN ORDER TO FINALIZE A QUOTE ON THE SCREEN PRINTING FOR THIS PROGRAM WE NEED TO KNOW IF YOU WANT TO BE RESPONSIBLE FOR PRINT IRREGULARS, OR

TOTAL NO.  
OF PAGES: 2 (INCLUDING THIS ONE)

IF YOU DO NOT RECEIVE ALL PAGES OR ANY PORTIONS OF THE TRANSMISSION, PLEASE CALL (704) 788-3003. OUR FAX NUMBER IS (704) 788-2602.



Fun-Tees, Inc., P.O. Box 187, 245 Manor Avenue, Concord, NC 28026-0187, 704-788-3003

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TO: V. STRYCHACK  
FROM: L.L.MARTIN  
RE: BUCKS SWEATSUIT PROGRAM - PAGE 2  
DATE: 4-5-91

6. (CONT'D) SHOULD WE FACTOR IN THE COSTS TO DISPOSE OF THEM AND ONLY SHIP YOU THE FIRST QUALITY PRINTED GARMENTS? WE WOULD ASK FOR A PRINT ALLOWANCE OF 1% ON THE TOPS AND 1/2% ON THE BOTTOMS, IF YOU ASSUME THE RESPONSIBILITY FOR THE MISPRINTS. ANY MISPRINTS BEYOND THIS ALLOWANCE WOULD BE OUR RESPONSIBILITY. WE WOULD BILL YOU FOR ONLY THE QUOTED PRICE OF THE GARMENTS FOR THE MISPRINTED ITEMS.

OUR PRICE FOR THE PRINTING ONLY, WITH MISPRINTS HANDLED AS ABOVE, WILL BE \$.70 PER SHIRT FOR THE TOP AND \$.40 PER PANT, BASED ON A ONE COLOR LEFT CHEST PRINT, AND 3 COLOR BACK PRINT ON THE TOPS, AND A 2 COLOR PRINT ON THE LEFT HIP OF THE PANT.

VICKY, I KNOW YOU ARE VERY BUSY AND CAN BE DIFFICULT TO CONTACT.

WE ARE MOST ANXIOUS TO CONFIRM THIS ORDER AND START THE PRODUCTION PROCESS. LEWIS REID WILL BE HAPPY TO HELP YOU RESOLVE ANY ADDITIONAL QUESTIONS YOU MAY HAVE, AND HE WILL PLACE PRODUCTION ORDERS AS SOON AS YOU CAN CONFIRM THE ORDERS FOR US.

WE LOOK FORWARD TO WORKING WITH YOU.

REGARDS:



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